

All pilots under ABM *Next* follow a methodical process to drive proper learning and implementation decisions.



IDEATE

During the ideation phase, we identify possible solutions or technologies that we could drive forward.

MVP/DEMO

To first test the solution in real-world scenarios, we implement in a singular location to test initial hypotheses and value.

SCALE

Only after thorough testing, we bring forward the solution as a fully vetted option for wider implementation. 1

DEFINE

As the idea is explored, we assess the technology maturity, operational feasibility, and client value.



PILOT

Pending positive initial results, we will expand to a pilot to more facility types to fully assess benefits, challenges, and use cases.

BENEFITS TO YOU

- Ability to participate in pilots and submit ideas for our innovation process
- Access to continual learnings from ABM's pilot programs
- Reassurance that all solutions are thoroughly vetted and evaluated
- Insight into the innovations best aligned with your needs