

5 Must-ask questions to find trustworthy service partners

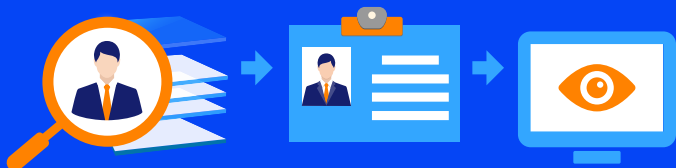
when you're considering outsourcing your museum's facility management needs, **start here.**



As the caretakers of the places that house priceless cultural pieces, museum facility management professionals face a hard decision: do we keep all our needs in-house or consider specialized help? Reputable facilities management companies can bring new levels of efficiency and productivity to your institution. But before you sign a deal for janitorial, HVAC, landscape, parking, lighting, or energy services, ask the following questions and expect similar answers.

1 Can we trust this company's employees in our building?

Any company worth partnering with will have high standards of employee conduct and will carefully vet them with background checks.



3 Are they experienced enough to understand our unique needs?

Look for a company specifically with extensive experience in the museum space. This level of expertise will help keep visitors happy and comfortable, your collection in good shape, and your budget in check.



2 Will outsourcing save us or cost us time and money?

When outsourcing, you realize greater benefits by finding a partner who can offer multiple services. Outsourcing to multiple partners can eat up more time than it saves and can complicate your budget.



4 Can this company illustrate success in the museum space with case studies, white papers, and articles?

Always ask for a reference list of their longstanding clients, as well as the above-mentioned resources to gain a better understanding of the benefits you might hope to enjoy.



5 Does this company's values and service offerings align with our goals?

Your institution and your facilities management partner should share common goals and values. Look for companies that, for example, emphasize employee retention and advancement and that place value on sustainability and green practices.

