

# High-Tech Manufacturer

## Janitorial, Landscaping, General Maintenance, and More

Today, most high-tech manufacturers operate numerous facilities that house offices, laboratories, and manufacturing spaces. However, maintaining these diverse facilities requires special expertise, which can be costly if services are performed by multiple vendors.

#### **CHALLENGE**

Dealing with several service providers to maintain its more than 10 sites, this global high-tech company was experiencing high costs, poor service quality, and lack of transparency. Also, staff turnover was high because of the reactive nature of the vendors.

To lower costs and improve service, the company decided to consolidate services and standardize operations among its sites. They also wanted to work with a single-source vendor who could self-perform the work and understood the unique needs of high-tech organizations.

### **SOLUTION**

Because of our service experience and high-tech expertise, the company chose to contract with ABM to provide a proven analytical and standardized approach for janitorial, waste management, cleanroom services, recycling, window cleaning, pressure washing, test and balancing of tools, major project work, landscaping, paint and patch and general maintenance.

ABM was able to centralize management and reporting while streamlining service and maintenance operations, as well as:

- Establish best practices
- Implement flexible staffing to adapt to production ebb and flow
- Standardize cleanroom scheduling and reporting
- Consolidate services

#### **BENEFITS**

ABM's innovative service solutions delivered benefits including:

- \$3M savings in first contract year
- Ongoing year-over-year savings
- Improved customer satisfaction
- · Meaningful performance metrics
- · Enhanced efficiencies
- Increased employee satisfaction levels and greater retention



ABM helped this manufacturer save on operating costs while increasing efficiencies. Find out how we can make it possible for you by calling **866.624.1520** or visiting **ABM.com.**