

# BrandsMart USA – Florida

## Energy Performance Contracting

Through the Florida Green Energy Works PACE Program and investment from its ownership, BrandsMart USA wanted to improve energy efficiency and lower its carbon footprint across multiple facilities in South Florida. ABM was able to make improvements without any upfront costs, and is projected to save the company \$18 million over the next 10 years.



BrandsMart USA is a leading home appliance and electronics retailer with multiple locations throughout Florida and Georgia.

### CHALLENGE

BrandsMart USA wanted to lessen its carbon footprint and lower operating costs by decreasing energy consumption, while enriching shopping and work environments for their customers and employees with upgraded equipment and lighting.

### SOLUTION

ABM worked closely with BrandsMart USA to conduct an extensive inspection of its facilities to identify opportunities to improve energy efficiency and consumption across multiple facilities in South Florida.

BrandsMart USA received low-cost financing for energy-efficiency retrofitting through the Florida Green Energy Works Property Assessed Clean Energy (PACE) Program, as well as an investment from its ownership, for the project in multiple locations, which included new HVAC systems, energy-efficient lighting, building controls, and a new roof.

ABM replaced thousands of existing light fixtures with state-of-the-art, energy-efficient LED lighting, enhanced each facilities' heating and cooling equipment and modified existing energy controls.

At the time of the project, it was the largest collective PACE project on the East Coast, and the largest ever in Florida, as well as the Southeastern United States.

### BENEFITS

With ABM's Energy Performance Contracting program, lighting, HVAC and other energy-efficient upgrades made it is possible for BrandsMart USA to decrease utility consumption significantly enough to cover the project's upfront costs.

The project will produce more than \$18 million in guaranteed energy savings over 10 years. It has saved BrandsMart USA about \$2 million per year, exceeding the guaranteed savings by approximately 28 percent.

With ABM's proactive preventive maintenance program, the expected lifespan of their buildings' equipment has also been extended.

*"ABM has allowed me to focus solely on what BrandsMart does best - sell electronics and home furniture. I no longer have to deal with HVAC and lighting because that is ABM's job, and I trust them. ABM maintains our customers' experience, while saving BrandsMart significant money each month. I am very happy with the partnership with ABM."*

— Lary Sinewitz  
BrandsMart USA, Executive Vice President

ABM helped BrandsMart USA improve its equipment lifespan and save millions in operating costs. Find out how we can make it possible for you by calling **866.624.1520** or visiting **ABM.com**.